

Nott Company

“ We wanted to have a really flexible platform going into the future, and our ATM network would have handcuffed us. MPLS gives us much greater flexibility as well as better security and more bandwidth – at a lower overall cost. ”

**Joel Commaford : Network Administrator
NOTT COMPANY**

Network Challenges

Like any modern company, data is the lifeblood of Nott Company's business. Keeping it secure and flowing is critical. While their ATM over DSL network performed well, it became clear to them that the technology lacked the flexibility and capabilities to help them grow in the future. They also wanted more robust business-continuity capabilities than their current network provided.

They preferred to work with a single network provider for all of their six facilities throughout the Midwest. However, their experience with large national carriers was less than satisfactory.

“When you go with one of the big providers, unless you are a big company yourself, you kind of get lost in the shuffle,” said Joel Commaford, Nott Company's Network Administrator. “We found it tough to get 24-hour turnaround with large vendors.”

New Edge showed Nott Company that there's a flexible and responsive alternative to working with massive telcos when it comes to building multi-site networks.

The Solution

Commaford explained that the flexibility and security of MPLS technology combined with New Edge's nationwide MPLS network, responsiveness and customer support are the key reasons why they chose New Edge to build this solution for their company.

“We were interested in MPLS because it's a newer technology that operates at a different layer than our ATM over DSL network. And it's more flexible and secure,” said Commaford.

“We always look to consolidate with one vendor whenever we can,” he said. A private MPLS network from New Edge connects their six Midwest facilities with reliable, secure bandwidth, and next-generation capabilities.

Resiliency and Responsiveness

Their new full-mesh MPLS network provides resilient business-continuity capabilities that they didn't have with their previous network. And they feel more secure in the knowledge that their network is supported 24/7/365 by New Edge's technical service team.

Plus, with MyEdge, Commaford and his team have the ability to easily monitor network utilization, identify problems, track trouble tickets, check SLA performance and see which sites require additional bandwidth. This helps them keep their network optimized without adding to IT's workload.



CASE STUDY



► Challenges

Nott Company's ATM over DSL network lacked the flexibility and capabilities to help them grow, including the bandwidth required to support its ERP system as well as business continuity capabilities. The company also lacked the responsiveness they required from their current provider.

► Solution

Nott Company connected its 6 Midwest facilities with an MPLS network, thereby gaining a more reliable and secure network with next-generation capabilities. Nott Company is now supported 24/7/265 and its staff can monitor network utilization and track trouble tickets online using MyEdge, New Edge's robust customer portal.

► Results

Nott Company is now equipped with resilient business-continuity capabilities and more bandwidth for their ERP, email and Internet access, at a lower overall cost than their previous network.





Nott Company

Present and Future Advantages

Their new MPLS network provides more bandwidth for their business-critical ERP system and fast, reliable e-mail and Internet access – at a lower overall cost than their previous network. Although they aren't currently taking advantage of end-to-end Class of Service (CoS) data-prioritization that MPLS offers, they have plans to introduce Citrix applications and deploy a VoIP solution in the future. Their MPLS network's higher bandwidth and CoS will allow Nott Company to quickly and easily integrate these and other latency-sensitive applications.

Ready for Opportunity

Nott Company remains on the lookout for the right growth opportunities. Their MPLS network gives them a new strategic advantage in this area. The flexibility of MPLS and New Edge Networks' nationwide network enables them to quickly bring new sites on-line, and positions Nott Company to pursue business opportunities anywhere and anytime that they arise.

► Why New Edge Networks?

At New Edge, our mission is to provide affordable, innovative network services and exemplary personalized care to foster life-long customer relationships. We enable you to focus on your core business while we manage the network infrastructure. Our customers benefit from one seamless network, one provider and one point of contact.



1-866-636-3343 : www.newedgenetworks.com :